



Amit Kulkarni

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PROFESSIONAL SUMMARY

- **Technology leader** and hands-on AI practitioner with 10+ years spanning full-stack engineering, enterprise ERP delivery, and DevOps.
- **Built and led** a 25+ person engineering organisation at Mobify, shipping 20+ deliveries for enterprise clients including Sony Music, Times Music, and PPL India — whose royalty ERP handles ₹300cr+ in annual transactions and is EY-audited.
- Since December 2025, **operating as Fractional CTO and AI Consultant to multiple corporate clients** — delivering production AI and enterprise systems including a **3,000-worker Resource Management + Mobile Attendance platform** (AMG - AI Mulla Group - Kuwait) and a **vendor data-logging & communications system** (Bajaj Indef), alongside an AI voice agency.
- One of India's fastest-growing **AI Voice content Social Media channels** with **2M+ views in 30 days** — generating an organic inbound enterprise pipeline across India, UAE, and Singapore.

HIGHLIGHTED PROJECTS



PPL-PLUS — Music Royalty ERP

Royalty management platform for PPL India and MRSS Singapore. Processes ₹300cr+ annually, EY-audited, 15-person client ops team. Built with a team of 15 engineers over multiple years. National press coverage on launch. [PR Link](#)



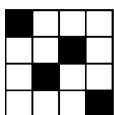
Resource Management System for AMG - AI Mulla Group - Kuwait

Enterprise workforce platform for AMG Kuwait managing schedules and allocations of 3,000+ labour workers across large-scale construction and operations sites. Includes a real-time analytics dashboard for live workforce visibility and operational decision-making, paired with a mobile onsite attendance system for field-level shift punching and attendance tracking.



Yohita AIHRMS & CRM

AI-native HRMS and CRM built in founder mode. Available on Android and Apple. Demonstrates applied AI product development end-to-end. Links : [Android](#) & [Apple](#)



CrosswordHouse.com

Crossword gaming platform for publishers, built independently during Covid. No AI — pure engineering. Live with Esakal (leading Marathi news publisher) as a publishing partner. Similar category to NYT Games.

CORE COMPETENCIES

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|---------------------------------------|-------------------------------|---|
| ■ AI Voice Agents & Automation | ■ Forward Deployment | ■ Fractional CTO / Tech Advisory |
| ■ Full-Stack Dev (MEAN · MERN · LAMP) | ■ DevOps & CI/CD | ■ AI Content Strategy |
| ■ Angular · React · NodeJS · PHP | ■ Mobile Application Dev. | ■ IT Strategy & Business Development |
| ■ Enterprise Delivery Management | ■ Team Leadership & Mentoring | ■ Community Building & Influencer Reach |

EXPERIENCE

Fractional Consultant CTO & AI Solutions Advisor

Independent — Multiple Corporate Clients | Dec 2025 – Present

- Provide board-level technology leadership across multiple corporate clients spanning manufacturing, music IP, and the Gulf market — advising on AI adoption roadmaps, cloud infrastructure, and digital transformation strategy.
- **Mobify and PPL India** — ongoing technology leadership, AI adoption roadmaps, infrastructure decisions, and digital transformation strategy at the executive level.
- **AMG Kuwait** — Developed and deployed a **Resource Management System** managing schedules and allocations of **3,000+ labour workers**, with a real-time analytics dashboard providing live workforce visibility to operations leadership. Includes **mobile apps for attendance tracking and shift punching**, enabling field-level data capture across large construction, hospitality and operations sites.
- **Bajaj Indef** — Developed and deployed systems for **seamless communications in data logging**, enabling real-time updates and automated notifications across all vendors and supply-chain parties; significantly reducing manual coordination overhead.
- Generated an organic inbound enterprise pipeline through thought-leadership content, with several enterprise leads converting directly from audience to client.

AI Content Creator — AI Voice Calling

YouTube & Instagram @yohita005 | Dec 2025 – Present

- Built one of India's top AI voice calling channels from zero to 5,000+ subscribers and 2M+ views in 30 days, covering open-source voice stacks, LLM deployment, and enterprise AI automation.
- Produce technical tutorials, platform comparisons, and live deployment walkthroughs that drive informed AI adoption among Indian and global business audiences.
- Content reach spans India, UAE, and Singapore, with direct audience overlap among C-suite decision-makers evaluating AI solutions.

Chief Technology Officer

Mobify Technology Solutions Pvt Ltd | Jan 2017 – Nov 2025

- Led engineering organisation of 25+ across full-stack, mobile, and DevOps — delivering 20+ enterprise products across ERP, open-source platforms, and mobile applications.
- Flagship delivery: PPL-PLUS Music Royalty ERP for PPL India and MRSS Singapore — processing ₹300cr+ in annual royalty transactions, EY-audited, serving 15-member client operations team. Covered under national press coverage (PR link available).
- Enterprise client portfolio: Sony Music, Venus Music, Times Music, Squats.in (Fittr), WhiteHat JR, PPL India, MRSS Singapore.
- Established CI/CD pipelines and DevOps practices that reduced release cycles and improved production stability across all active products.
- Responsible for technical hiring, performance frameworks, and career development across the full engineering org.

Delivery Head

Mobify Technology Solutions Pvt Ltd | Jun 2016 – Dec 2016

- Oversaw multi-client delivery operations, acting as primary escalation point for enterprise accounts and ensuring on-time, on-scope releases.

Technical Associate

Tech Mahindra | Jan 2012 – Jun 2013

- Enterprise web application development and maintenance in a large-scale IT services environment.

Web Application Developer — Freelancer Jan 2009 – Jan 2012

- Full-stack web design and development across multiple client projects.

Media & Thought Leadership

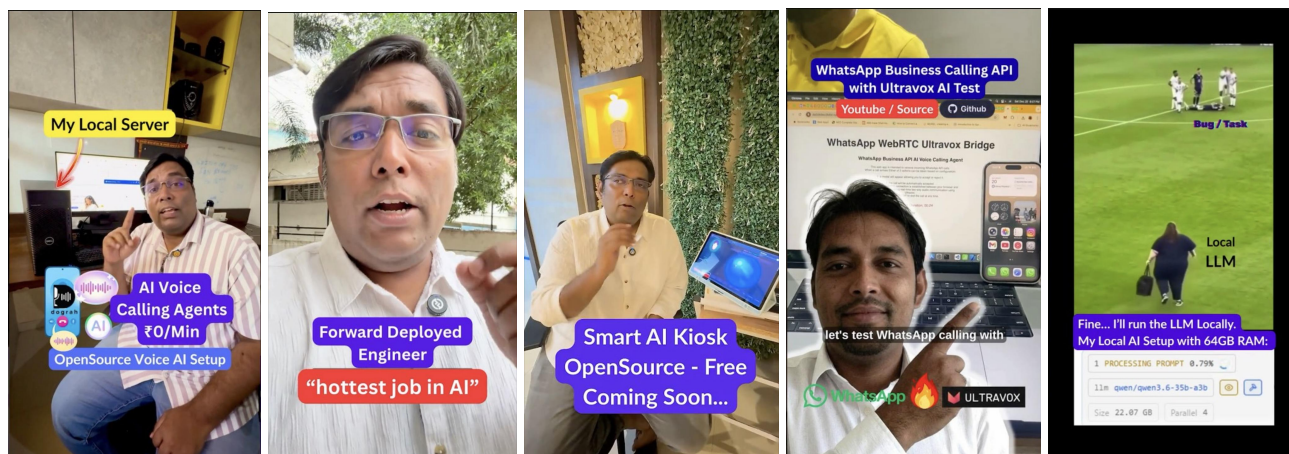
One of India's fastest-growing AI Voice Calling channels — 2M+ views in 30 days across YouTube and Instagram (@yohita005). 5,000+ subscribers. Audience spans India, UAE, and Singapore with direct reach to business decision-makers evaluating AI.

Topics covered:

- Open-source AI voice stacks — local LLM setup, SIP/RTP integration, self-hosted deployments at zero per-minute cost
- Platform comparisons — Vapi, Retell, ElevenLabs, Ultravox, and emerging Indian AI voice providers
- Live deployment walkthroughs — WhatsApp Business Calling API, AI kiosk builds, enterprise automation
- Forward Deployed Engineer career content — one of the most-viewed pieces on the channel

Why it matters for enterprise clients:

The channel generates organic inbound from Indian and Gulf enterprises evaluating AI voice & Automations. Several consulting engagements have originated directly from content — proof that thought-leadership converts to real business pipeline, not just views.



EDUCATION

B.CS Bachelor in Computer Science

Savitribai Phule Pune University | 2008 – 2011